

From: **Ken Spirito** <kspirito@flyphf.com>  
To: **Kelly, David R. (VDOT) (David.Kelly@VDOT.Virginia.gov)**  
<David.Kelly@VDOT.Virginia.gov>  
Subject: FW: PHF  
Date: 27.02.2017 23:21:22 (+01:00)  
Attachments: SCASD QTLY Report 7-14.docx (1 page)

-----Original Message-----

From: Ken Spirito  
Sent: Thursday, July 24, 2014 11:34 AM  
To: albert.muldoon@dot.gov  
Subject: RE: PHF

A.J.,

Attached is PHFs qtly report. I apologize for the delay.

Ken

-----Original Message-----

From: albert.muldoon@dot.gov [mailto:albert.muldoon@dot.gov]  
Sent: Wednesday, July 16, 2014 8:41 AM  
To: Ken Spirito  
Subject: RE: PHF

Sure, no problem.

Thanks,

A.J.

-----Original Message-----

From: Ken Spirito [mailto:KSpirito@flyphf.com]  
Sent: Wednesday, July 16, 2014 7:54 AM  
To: Muldoon, Albert (OST)  
Subject: PHF

AJ,

I am currently out of the country. Is it ok to forward the report to you on the 21st?

Ken

Sent from my iPhone

Ken➔

Newport News/Williamsburg International Airport (PHF)  
Small Community Air Service Grant  
Quarterly Report – July, 2014

- (i) PHF has entered into a revenue guarantee agreement with Vision Airlines. The agreement between PHF and the airline will guarantee flights between PHF, EWR and BOS. Service began June 30, 2014. PHF will begin the reimbursement request process in August 2014.
- (ii) PHF hired Seabury APG to assist with air service development.
- (iii) In-kind contributions will consist of waived fees for a period of one year. The fee waivers began June 30, 2014.
- (iv) Marketing and promotional activities have taken place at this time.
- (v) PHF has entered into a revenue guarantee agreement with Vision Airlines. The agreement between PHF and the airline will guarantee flights between PHF, EWR and BOS. Service began June 30, 2014. PHF will begin the reimbursement request process in August 2014.
- (vi) No contract negotiations with third parties to implement the grant project have taken place at this time.